



All Covered helps clients
reduce the time spent on
Microsoft 365 administration



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A Konica Minolta Division

*“Easy365Manager and EasyEntra
eliminate the need for on-premises
Exchange servers, logging into the
M365 admin portals, or using
additional automation via
PowerShell.”*

Deany “Doc” Cheramie, PhD
Sr. Professional Services Engineer
All Covered

ABOUT ALL COVERED

All Covered, the IT services division of Konica Minolta Business Solutions, delivers managed IT services, cloud, cybersecurity, and unified communications. With a nationwide footprint and support, the team helps organizations modernize, secure, and scale with confidence.

All Covered’s consultants bring deep, proven expertise across industries, including finance, healthcare, legal, education, and local government. All Covered pairs its domain knowledge with a 24/7 service desk, proactive monitoring, and streamlined user-lifecycle management. Together, these capabilities keep client environments efficient, resilient, and compliant.

BACKGROUND & PARTNERSHIP

All Covered initially discovered Easy365Manager when an Enterprise Engineer was searching for a way to manage Microsoft 365 in hybrid environments without keeping an on-premises Exchange Server. Easy365Manager provided a familiar, easy-to-use interface for managing mail-related attributes without the server overhead.

Today, All Covered’s sales team includes the software in proposals for hybrid environments.

TYPICAL CUSTOMER PROFILE

Obvious candidates to run Easy365Manager and EasyEntra are organizations that run hybrid Microsoft 365 with a desire to retire on-premises Exchange, simplify hybrid administration, or both.

Typical scenarios include the final stage of migrations to Exchange Online and ongoing operations that benefit

from consolidated user, group, mailbox, and license management tasks.

OPERATIONAL WINS

Organizations adopting Easy365Manager and EasyEntra recognize clear, repeatable gains in daily administration. The most common improvements include:

Onboarding & Offboarding: Cut the time and steps required to create, modify, and retire user accounts.

Simplified Management: Eliminate portal-hopping and PowerShell scripting to perform simple daily user management tasks.

Remove Exchange On-Premises: Intuitive and consolidated mailbox management without the need for an on-premises Exchange Server, admin portals, or PowerShell.

IMPLEMENTATION & OPERATIONS

Deployment is straightforward, and the conventional UI makes adoption frictionless.

"Our remote support/help desk uses the tools daily for onboarding, offboarding, and routine updates. Many customers' help desk teams do the same. Licensing is simple and covers unlimited usage of the tool, making it suitable for co-managed customers," says Doc.

OUTCOMES & BUSINESS VALUE

By consolidating hybrid administration into a single, validated workflow, organizations realize measurable improvements in efficiency, quality, and cost control:

Time savings at every level: First-line resolves tickets faster. Senior IT is shielded from repetitive requests and can focus on projects. End users benefit from quicker turnaround.

Fewer errors, higher consistency: Validation and guided flows reduce errors and configuration drift.

Lower Total Cost of Ownership: No Exchange server to patch, upgrade, or secure, plus reduced reliance on custom scripts that require development, handover, and maintenance.

"Onboarding and offboarding now take less than half the time, and day-to-day management is markedly simpler."

– Happy Customer, California



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"The annual fee for Easy365Manager is significantly less than the annual management fee for a server."

– Doc Cheramie

PARTNER TOOLS & COLLABORATION

The EasyEntra Partner Portal centralizes ordering and billing, with clear visibility into purchased licenses, renewal dates, discounted partner pricing, and a formal quote generator.

The EasyEntra team is highly responsive to the needs of clients and to questions from All Covered's technical staff. The comprehensive online knowledge base is easy to use and usually provides answers to any issues.

Together, these resources help All Covered deliver consistent outcomes at scale.

ELEVATE YOUR MSP OFFERING

EasyEntra and Easy365Manager address a widespread M365 pain point that many organizations quietly accept: Fragmented admin surfaces, PowerShell dependency, and the lingering need for Exchange on-premises.

Offering a fast, single-pane remedy shows real expertise - understanding both the problem and the practical fix - while delivering immediate, measurable relief.

The Exchange on-premises phase-out also creates a clear, billable project for partners while smart guidance cements trusted-advisor status, deepens client relationships, and drives referrals.

RECOMMENDATION

For MSPs and resellers, including Easy365Manager and EasyEntra in the standard portfolio is highly recommended to elevate service quality, reduce costs, and build lasting client trust.

"Easy365Manager was exactly the product we needed when we found it. We highly recommend that other MSPs extend their offering with these tools," says Doc.

Sign up as an EasyEntra partner: Fill out a simple form to get access to the EasyEntra Partner Portal, partner pricing, and client enrollment and management:

<https://easyentra.com/partner-sign-up/>

Get a free 30-day trial: EasyEntra can run in parallel with your existing admin tools for easy evaluation and assessment. Download the software here:

<https://easyentra.com/download-trial/>

Contact EasyEntra for more information:

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